

# AUTOMATING STANDARD PROCESSES INTELLIGENTLY

#### THE IMPORTANCE OF THE COMMUNICATION CHANNEL FOR CUSTOMERS

Customers prefer the

- easiest
- fastest and
- most cost-effective

communication channel. And they expect a response via the channel they have chosen.

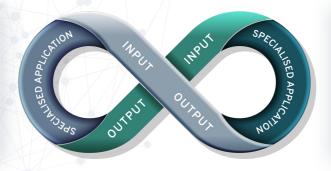
Studies show that brands with a **strong omnichannel** strategy can retain **89 percent of their customers** on average.

In comparison, companies with a weak omnichannel approach only retain 33% of their customers. A strong omnichannel strategy is therefore crucial to maximize customer satisfaction and loyalty.

### EXAMPLE PROCESSES INBOUND:

- Order
- Complaint
- · Damage report
- Cancellation

...



## EXAMPLE PROCESSES OUTBOUND:

- Odometer reading query
- Meter reading query
- Product evaluation query
- Annual turnover query

...



Book a **DEMO** now!

NOVO EMM Loop
Interactive customer communication
100% automated

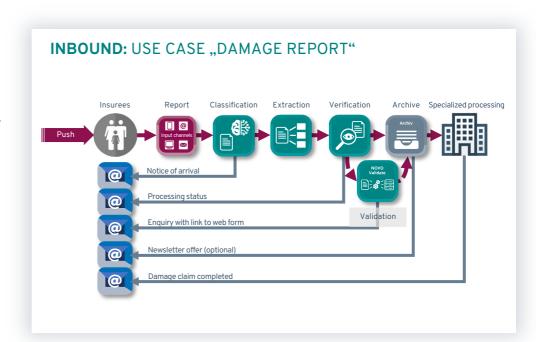
## WHY THE AUTOMATION OF CUSTOMER COMMUNICATION IS BENEFICIAL

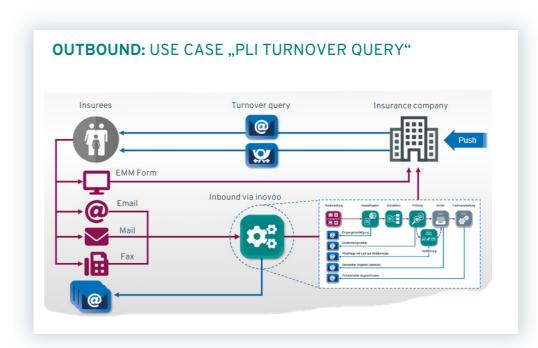
The automation of customer communication offers numerous advantages that help companies to operate more efficiently and in a more customer-centred manner. The NOVO EMM Loop developed by AGNITAS and inovoo is a powerful tool that covers all these advantages and possibilities.

By using NOVO EMM
Loop, companies can streamline
and standardise their
communication processes,
resulting in considerable time and
cost savings. Recurring tasks such
as sending confirmation messages,
follow-ups or reminders can be
automated, allowing your team to
focus on more complex enquiries
and individual customer needs.

Furthermore, NOVO EMM Loop ensures consistent and error-free communication. All customers receive the right information at the right time, which increases satisfaction and trust in your company. With the integrated analytics and reports, you can also continuously monitor and optimise the effectiveness of your communication strategies.

Take the next step towards efficient and effective customer communication. Try NOVO EMM Loop now and see the numerous benefits for yourself!





### 

#### NOVO EMM Loop

Interactive customer communication 100% automated





I want to find out more about NOVO EMM Loop (click here!)

# ADVANTAGES THROUGH AUTOMATION WITH NOVO EMM Loop



#### MAXIMUM AUTOMATION

Relieve your employees of tedious routine tasks and create capacity for value-adding tasks.



#### PROCESS ACCELERATION

Reduce processing times significantly with automated return management in standard processes.



#### **COST EFFICIENCY**

Reduce operating costs starting from day one with amortisation within a few months.



#### **CUSTOMER SATISFACTION**

Increase customer satisfaction through fast process times, low error rates and cross-channel communication.



Benefit from verified processes, the latest technologies and a powerful partner.

## ERROR REDUCTION

Eliminate sources of error in your standard processes thanks to automation with clearly defined workflows.

#### **ABOUT INOVOO**

With our software solutions, we help companies optimize their data-, document- and object-driven processes and make hyperautomation and intelligent document processing (IDP) possible.

At its core is an easy-to-manage, low-code platform that delivers intelligent process automation (IPA) and efficient digitization. Business workflows are highly automated through integrated AI for content and capture services.





#### **ABOUT AGNITAS**

As an e-mail pioneer in Germany, AGNITAS helps its customers with **digitisation**, specifically with the **automation of communication** via **e-mail**, SMS and web push.

For 25 years, we have been **developing** and **operating** software for large companies and corporations that can be **flexibly adapted** to changing requirements.

Our customers are mainly operating in the e-commerce, media, banking, insurance and energy supply industries as well as the public sector.



